

# UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2013

## SANOFI INDIA LIMITED

Registered Office : 54/A, Sir Mathuradas Vasanji Road,  
Andheri East, Mumbai 400 093

## Part I

(Rs. Million)

Unaudited Financial Results for the Quarter ended June 30, 2013 - Part I						
Particulars	Quarter ended 30.06.2013 Unaudited	Quarter ended 31.03.2013 Unaudited	Quarter ended 30.06.2012 Unaudited	Half Year ended 30.06.2013 Unaudited	Half Year ended 30.06.2012 Unaudited	Year ended 31.12.2012 (Audited)
<b>1. Income from Operations</b>						
(a) Net Sales (net of excise duty)	4,100	3,629	3,741	7,729	6,966	14,939
(b) Other Operating Income	251	252	181	503	380	792

Unaudited Financial Results for the Quarter ended June 30, 2013 - Part I

Particulars	Quarter ended 30.06.2013 Unaudited	Quarter ended 31.03.2013 Unaudited	Quarter ended 30.06.2012 Unaudited	Half Year ended 30.06.2013 Unaudited	Half Year ended 30.06.2012 Unaudited	Year ended 31.12.2012 (Audited)
<b>Total income from Operations (net)</b>	4,351	3,881	3,922	8,232	7,346	15,731
<b>2 Expenditure</b>						
<b>(a) Cost of Materials Consumed</b>	1,438	1,552	1,428	2,990	2,750	5,591
<b>(b) Purchase of stock in trade</b>	610	772	521	1,382	999	1,853
<b>(c) Changes in inventories of finished goods, work in</b>	(60)	(576)	(116)	(636)	(341)	(89)

Unaudited Financial Results for the Quarter ended June 30, 2013 - Part I

Particulars	Quarter ended 30.06.2013 Unaudited	Quarter ended 31.03.2013 Unaudited	Quarter ended 30.06.2012 Unaudited	Half Year ended 30.06.2013 Unaudited	Half Year ended 30.06.2012 Unaudited	Year ended 31.12.2012 (Audited)
<b>progress and stock in trade</b>						
<b>(d) Employee benefits expense</b>	624	564	548	1,188	1,038	2,136
<b>(e) Depreciation and amortisation expense</b>	227	223	186	450	369	899
<b>(f) Other expenses</b>	865	849	837	1,714	1,506	3,122
<b>(g) Total Expenses</b>	3,704	3,384	3,405	7,088	6,321	13,512
<b>3 Profit from Operations before other income and finance</b>	647	497	517	1,144	1,025	2,219

Unaudited Financial Results for the Quarter ended June 30, 2013 - Part I

Particulars	Quarter ended 30.06.2013 Unaudited	Quarter ended 31.03.2013 Unaudited	Quarter ended 30.06.2012 Unaudited	Half Year ended 30.06.2013 Unaudited	Half Year ended 30.06.2012 Unaudited	Year ended 31.12.2012 (Audited)
<b>costs (1-2)</b>						
<b>4 Other Income</b>	145	163	86	308	177	412
<b>5 Profit before finance costs (3+4)</b>	792	660	603	1,452	1,202	2,631
<b>6 Finance costs</b>	1	3	4	4	8	14
<b>7 Profit before tax and Exceptional items (5-6)</b>	791	657	599	1,448	1,194	2,617
<b>8 Tax Expense</b>	279	213	194	492	387	850
<b>9 Net Profit for the period before</b>	512	444	405	956	807	1,767

Unaudited Financial Results for the Quarter ended June 30, 2013 - Part I

Particulars	Quarter ended 30.06.2013 Unaudited	Quarter ended 31.03.2013 Unaudited	Quarter ended 30.06.2012 Unaudited	Half Year ended 30.06.2013 Unaudited	Half Year ended 30.06.2012 Unaudited	Year ended 31.12.2012 (Audited)
<b>Exceptional items (7-8)</b>						
<b>10 Exceptional item (net of tax)</b>	-	-	-	-	-	-
<b>11 Net Profit for the period after Exceptional items (9+10)</b>	512	444	405	956	807	1,767
<b>12 Paid-up equity share capital (Face Value of Rs. 10 per Share)</b>	230	230	230	230	230	230

Unaudited Financial Results for the Quarter ended June 30, 2013 - Part I

Particulars	Quarter ended 30.06.2013 Unaudited	Quarter ended 31.03.2013 Unaudited	Quarter ended 30.06.2012 Unaudited	Half Year ended 30.06.2013 Unaudited	Half Year ended 30.06.2012 Unaudited	Year ended 31.12.2012 (Audited)
<b>13</b> Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year						11,665
<b>14</b> Earnings Per Share (EPS) before Exceptional items (Rs.) (Basic and diluted EPS for the period, for the	22.27	19.32	17.61	41.55	35.04	76.71

Unaudited Financial Results for the Quarter ended June 30, 2013 - Part I

Particulars	Quarter ended 30.06.2013 Unaudited	Quarter ended 31.03.2013 Unaudited	Quarter ended 30.06.2012 Unaudited	Half Year ended 30.06.2013 Unaudited	Half Year ended 30.06.2012 Unaudited	Year ended 31.12.2012 (Audited)
year to date and for the previous year)						
15 Earnings Per Share (EPS) after Exceptional items (Rs.) (Basic and diluted EPS for the period, for the year to date and for the previous year)	22.27	19.32	17.61	41.55	35.04	76.71

Top of page

## Part II

Part II Particulars of Shareholding						
Particulars	Quarter ended 30.06.2013 Unaudited	Quarter ended 31.03.2013 Unaudited	Quarter ended 30.06.2012 Unaudited	Half Year ended 30.06.2013 Unaudited	Half Year ended 30.06.2012 Unaudited	Year ended 31.12.2012 (Audited)
<b>A. PARTICULARS OF SHAREHOLDING</b>						
<b>1 Public Shareholding</b>						
- Number of Shares	9,121,035	9,121,035	9,121,035	9,121,035	9,121,035	9,121,035
- Percentage of Shareholding	39.60%	39.60%	39.60%	39.60%	39.60%	39.60%
<b>2 Promoters and Promoter group Shareholding</b>						
<b>a) Pledged/Encumbered</b>						
- Number of shares	NIL	NIL	NIL	NIL	NIL	NIL
- Percentage	NIL	NIL	NIL	NIL	NIL	NIL





Part II Particulars of Shareholding

Particulars	Quarter ended 30.06.2013 Unaudited	Quarter ended 31.03.2013 Unaudited	Quarter ended 30.06.2012 Unaudited	Half Year ended 30.06.2013 Unaudited	Half Year ended 30.06.2012 Unaudited	Year ended 31.12.2012 (Audited)
<b>A. PARTICULARS OF SHAREHOLDING</b>						
<b>of promoter and promoter group)</b>						
<b>- Percentage of shares (as a % of total share capital of the company)</b>	60.40%	60.40%	60.40%	60.40%	60.40%	60.40%

[Top of page](#)

Investor Complaints

Particulars	3 Months ended June 30,2013
<b>B. INVESTOR COMPLAINTS</b>	
<b>Pending at the beginning of the quarter</b>	NIL
<b>Received during the quarter</b>	24
<b>Disposed of during the quarter</b>	24
<b>Remaining unresolved at the end of the quarter</b>	NIL

[Top of page](#)

## The Statement of Assets and Liabilities as required under clause 41(V)(h) of the Listing Agreement is as under:

The Statement of Assets and Liabilities		
Particulars	As at June 30, 2013 Unaudited	As at Dec 31, 2012 Audited
<b>EQUITY AND LIABILITIES :</b>		
<b>Shareholders' funds :</b>		
(a) Share capital	230	230
(b) Reserves & Surplus *	12,488	11,811
<b>Sub-total - Shareholder's Funds</b>	<b>12,718</b>	<b>12,041</b>
<b>Non-current liabilities</b>		
(a) Other long term liabilities	-	-
(b) Long term provisions	228	193
(c) Deferred Tax Liabilities (Net)	308	213
<b>Sub-total - Non-current liabilities</b>	<b>536</b>	<b>406</b>
<b>Current liabilities</b>		
(a) Trade Payables	1,637	1,541
(b) Other current liabilities	759	850
(c) Short-term provisions	878	1,475
<b>Sub-total - Current liabilities</b>	<b>3,274</b>	<b>3,866</b>
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>16,528</b>	<b>16,313</b>

The Statement of Assets and Liabilities

Particulars	As at June 30, 2013 Unaudited	As at Dec 31, 2012 Audited
<b>ASSETS</b>		
<b>Non-current assets</b>		
(a) Fixed Assets (Including Capital Work in Progress)	7,977	7,428
(b) Non current investments	4	4
(c) Long term loans and advances	655	582
(d) Other non-current assets	41	26
<b>Sub-Total - Non Current Assets</b>	<b>8,677</b>	<b>8,040</b>
<b>Current assets</b>		
(a) Inventories	3,537	2,724
(b) Trade receivables	1,401	987
(c) Cash & Bank Balances	1,573	4,288
(d) Short term loans & advances	1,280	233
(e) Other current assets	60	41
<b>Sub-total - Current assets</b>	<b>7,851</b>	<b>8,273</b>
<b>TOTAL ASSETS</b>	<b>16,528</b>	<b>16,313</b>

\* After considering Interim Dividend

[Top of page](#)

**Notes:**

1. The above Results were approved by the Board of Directors of the Company at its Meeting held on July 30, 2013.

2. In accordance with Clause 41 of the Listing Agreement with the Stock Exchanges, the Company's Statutory Auditors have conducted a 'Limited Review' of the Financial Results for the quarter ended June 30, 2013.
3. The Board of Directors has declared an Interim Dividend of Rs. 10 per Equity share of Rs. 10 to be paid to those Members whose names appear on the Register of Members of the Company on August 6, 2013 being the Record Date. The said dividend will be paid on August 20, 2013.
4. Better export performance during the quarter and half year ended June 30, 2013 has resulted in improvement in profitability of the Company.
5. The Company has a single business segment namely 'Pharmaceutical Business'.
6. The figures for the previous periods have been re-grouped, wherever necessary.

**SANOFI INDIA LIMITED**

**DR. SHAILESH AYYANGAR  
MANAGING DIRECTOR**