

8th May 2018

The Secretary
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai 400 001

The Secretary,
The National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra-Kurla Complex,
Bandra East,
Mumbai 400 050

Unaudited Financial Results for the Quarter Ended 31st March 2018

Dear Sirs,

We refer to our letter dated 23rd April 2018 informing you of our Board Meeting that was scheduled today. The Meeting of Board of Directors commenced at 11.00 a.m. and concluded at 1.00 p.m. The Board approved unaudited financial results for the quarter ended 31st March 2018.

We enclose a copy of the unaudited financial results of the Company for the quarter ended 31st March 2018 approved at this Meeting along with the Limited Review Report as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for your information.

Please take the above information on record.

Thanking you,

Yours sincerely,
SANOFI INDIA LIMITED

GIRISH TEKCHANDANI COMPANY SECRETARY

Price Waterhouse & Co Chartered Accountants LLP

The Board of Directors
Sanofi India Limited
Sanofi House,
CTS 117-B, L&T Business Park,
Saki Vihar Road, Powai,
Mumbai – 400072.

- 1. We have reviewed the unaudited financial results of Sanofi India Limited (the "company") for the quarter ended March 31, 2018 which are included in the accompanying 'Statement of Unaudited Results for the quarter ended March 31, 2018' (the "Statement"). The Statement has been prepared by the company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations, 2015"), which has been initialled by us for identification purposes. The Statement is the responsibility of the company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
- 3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. The financial results of the company for the quarter ended March 31, 2017 were reviewed by another firm of Chartered Accountants who issued their unmodified conclusion, vide their report dated May 5, 2017.

Our conclusion is not qualified in respect of this matter.

For Price Waterhouse & Co Chartered Accountants LLP Firm Registration Number: 304026E/ E-300009

Himanshu Goradia

Partner

Mumbai, May 8, 2018

Membership No. 45668

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Registered office and Head office: Plot No. Y-14, Block EP, Sector V, Salt Lake Electronic Complex, Bidhan Nagar, Kolkata 700 091

SANOFI INDIA LIMITED

Registered Office: Sanofi House, C.T.S No - 117-B, L & T Business Park, Saki Vihar Road, Powai, Mumbai 400 072.

Corporate Identity Number: L24239MH1956PLC009794

Tel no: (91-22) 28032000 Fax No: (91-22) 28032846

Website: www.sanofiindialtd.com Email: igrc.sil@sanofi.com

STATEMENT OF UNAUDITED RESULTS FOR THE QUARTER ENDED MARCH 31, 2018

	Rupees in Million			
Particulars	Quarter ended 31.03.2018 (Unaudited)	Quarter ended 31.12.2017 (Unudited)	Quarter ended 31.03.2017 (Unudited)	Year ended 31.12.2017 (Audited)
1. Revenue from Operations				
(a) Gross Sales (Inclusive of excise duty)	5,779	6 217	E 407	
(b) Other Operating Income	398	6,317	5,127	23,268
Total revenue from Operations	6,177	6,704	402	1,646
	0,177	0,704	5,529	24,914
2. Other Income	226	182	159	807
3. Total Income	6,403	6,886	5,688	25,721
4. Expenses				
(a) Cost of Materials Consumed	1,621	1,642	1 402	0.450
(b) Purchase of stock in trade	1,058	880	1,402	6,152
(c) Changes in inventories of finished goods, stock in trade and work in progress	(182)	211	436	2,912
(d) Employee benefits expense	956	910	509	977
(e) Finance costs			885	3,685
(f) Depreciation and amortisation expense	254	257	050	11
(g) Other expenses	1,380	1,717	1,282	1,022 5,816
Total Expenses	5,087	5,628	4,771	20,575
5. Profit before tax (3-4)	1,316	1,258	917	5,146
6 Tay aynance				0,
6. Tax expense				
Current Tax Deferred Tax	503	421	378	1,861
Deletted Tax	(12)	77	(61)	25
7. Profit for the period (5-6)	825	760	600	3,260
8. Other comprehensive income (OCI) (Net of Tax)		(15)	1	(13)
9. Total comprehensive income for the period (7+8)	205			(13)
	825	745	601	3,247
10. Paid-up equity share capital (Face Value of Rs. 10 per share)	230	230	230	230
11. Basic and diluted earning per share (not annualised)	35.87	33.05	26.09	141.74





Notes:

- 1. The above Results have been reviewed by the Audit Committee at its meeting held on May 7, 2018 and approved by the Board of Directors of the Company at its Meeting held on May 8, 2018. The statutory auditors have carried out a limited review of the results for the quarter ended March 31, 2018.
- 2. This statement has been prepared in accordance with the Companies (Indian Accounting standards) Rules, 2015 (Ind AS), prescribed under section 133 of the Companies Act, 2013, and other recognized accounting practices and policies to the extent applicable.
- 3. Sales for the quarter ended March 31, 2018 is net of Goods and Service Tax (GST), however sales till the period ended June 30, 2017 in comparative periods is inclusive of Excise Duty. Sales (excluding GST / Excise Duty) for the quarter ended March 31, 2018 increased by 16% as compared to the quarter ended March 31, 2017.
- 4. The figures for the quarter ended December 31, 2017 are balancing figures between audited figures in respect of the full financial year up to December 31, 2017 and the unaudited published year-to-date figures up to September 30, 2017, which was subject to limited review, being the date of the end of the third quarter of the said financial year.
- 5. The Company has a single business segment namely 'Pharmaceutical Business'.
- 6. The figures for the previous period/year have been regrouped/reclassified, wherever necessary to conform to current period/year classification.

SANOFI INDIA LIMITED

RAJARAM NARAYANAN MANAGING DIRECTOR

DIN: 02977405

May 8, 2018

Chartered Accountants

FRN 304025EIV-300009

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