## Q3 2024 Results



• Our strong performance continues in Q3, boosted by sales of flu and RSV vaccines, the steady progress of our new pharma launches, and the continued momentum of our best-in-class biologic, now approved in six type 2 inflammatory diseases and treating more than 1 million patients worldwide.

Paul Hudson
Chief Executive Officer, Sanofi

Q3 2024 company sales

€13,438m

- +15.7% at constant exchange rates
- +12.3% on a reported basis

Q3 2024 business earnings per share

€2.86

- +17.6% at constant exchange rates
- +12.2% on a reported basis

#### Continued robust sales growth



Dupixent

€3,476m

+23.8%

at constant exchange rates



Pharma launches

€727m

+67.1%

at constant exchange rates



**Vaccines** 

€3,802m

+25.5%

at constant exchange rates



Other medicines

€4,162m

+0.4%

at constant exchange rates



Opella

€1,271m

+7.9%

at constant exchange rates



# Q3 2024 Results

### Sales by geography

US

€6,886m

Europe

€2,886m

Rest of the World

€3,666m

### Pipeline progress



4 regulatory approvals

4 positive phase 3 data readouts

### Opella separation\*



- Sanofi and CD&R enter exclusive negotiations to transfer a 50% controlling stake in Opella
- Sanofi to remain
   a significant shareholder

For further information on Q3 2024 results and definitions of financial indicators, please refer to the press release issued on October 25, 2024 at: <a href="https://www.sanofi.com/en/investors">www.sanofi.com/en/investors</a>



<sup>\*</sup>The proposed transaction is subject to finalization of definitive agreements, completion of the appropriate social processes and subject to customary closing conditions.