### FINAL TERMS DATED 26 MARCH 2020



## Issue of EUR 750,000,000 1.500 per cent. Notes due 1 April 2030

# under the Euro 25,000,000,000

# **Euro Medium Term Note Programme**

Legal Entity Identifier (LEI): 549300E9PC51EN656011

# MIFID II PRODUCT GOVERNANCE / PROFESSIONAL INVESTORS AND ECPs ONLY TARGET MARKET

Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Notes, taking into account the five categories referred to in item 18 of the Guidelines published by ESMA on 5 February 2018, has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in Directive 2014/65/EU (as amended, "MiFID II"); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels. The Issuer is not a manufacturer for the purposes of the MIFID Product Governance Rules.

# PROHIBITION OF SALES TO EEA AND UK RETAIL INVESTORS

The Notes are not intended to be offered, sold or otherwise made available to and, should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("**EEA**") and the United Kingdom ("**UK**"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "**MiFID II**"); or (ii) a customer within the meaning of Directive 2016/97/EU, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the "**PRIIPs Regulation**") for offering or selling the Notes or otherwise making them available to retail investors in the EEA and in the UK has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA and in the UK may be unlawful under the PRIIPs Regulation.

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# PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 10 March 2020 a base prospectus for the purposes of the Prospectus Regulation (as defined in the Base Prospectus dated 10 March 2020) (the "Base Prospectus"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 8 of the Prospectus Regulation and must be read in conjunction with such Base Prospectus in order to obtain all the relevant information. The Base Prospectus and the Final Terms are available for viewing at Sanofi, 54 rue La Boétie, 75008 Paris, France during normal business hours and at <a href="www.sanofi.com">www.sanofi.com</a> and copies may be obtained from Sanofi, 54 rue La Boétie, 75008 Paris, France and will be available on the *Autorité des marchés financiers* (the "AMF") website (<a href="www.amf-france.org">www.amf-france.org</a>).

1. (i) Series Number: 39

(ii) Tranche Number: 1

2. Specified Currency or Currencies: Euro ("EUR")

3. Aggregate Nominal Amount of Notes:

(i) Series: 750,000,000

(ii) Tranche: 750,000,000

4. Issue Price: 99.283 per cent. of the Aggregate Nominal Amount

5. Specified Denomination(s): EUR 100,000

6. (i) Issue Date: 30 March 2020

(ii) Interest Commencement Date: Issue Date

7. Maturity Date: 1 April 2030

8. Interest Basis: 1.500 per cent. Fixed Rate

(further particulars specified below)

9. Change of Interest Basis: Not Applicable

10. Put/Call Options: Make-whole Redemption

Clean-up call option

Residual Maturity Call Option (further particulars specified below)

11. (i) Status of the Notes: Senior unsecured

(ii) Date of Board approval for Conseil d'administration held on 5 February 2020 and decision issuance of Notes obtained: of Jean-Baptiste Chasseloup de Chatillon, Executive Vice

President and Chief Financial Officer of the Issuer dated 24

March 2020

12. Method of Distribution: Syndicated

# PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

13. Fixed Rate Note Provisions

Applicable

(Condition 5(a))

(i) Rate of Interest:

1.500 per cent. per annum payable annually in arrear

(ii) Interest Payment Date(s):

1 April in each year

(iii) Fixed Coupon Amount

1,500 per EUR 100,000 in Nominal Amount (except as provided

in (iv) below)

(iv) Broken Amount(s):

Long first coupon from and including the Interest Commencement Date to but excluding 1 April 2021 amounting to EUR 1,508.20 per Specified Denomination and payable on

the Interest Payment Date falling on 1 April 2021

(v) Fixed Day Count Fraction:

Actual-Actual (ICMA)

(vi) Fixed Interest Dates:

1 April in each year

(vii) Party responsible for calculation of Interest Amounts (if not the

Fiscal Agent):

Not Applicable

14. Floating Rate Note Provisions

Not Applicable

(Condition 5(b))

15. Zero Coupon Note Provisions

Not Applicable

# PROVISIONS RELATING TO REDEMPTION

16. Call Option

Not Applicable

(Condition 7(c))

17. Put Option

Not Applicable

(Condition 7 (f))

18. Make-whole Redemption

Applicable

(Condition 7(g))

(i) Parties to be notified by Issuer of

f As set out in Condition 7(f)

Make-whole Redemption Date and Make-whole Redemption Amount (if other than set out in

Condition 7(g)):

(ii) Make-whole Redemption

0.30 per cent. per annum

Margin:

(iii) Discounting basis for purposes of calculating sum of the present

Annual

values of the remaining

scheduled payments of principal and interest on Redeemed Notes in the determination of the Make-whole Redemption

Amount:

(iv) Reference Security: Reference Bund DBR 0 per cent. maturing in February 2030

ISIN DE0001102499

(vi) Reference Dealers: Crédit Agricole Corporate and Investment Bank

**HSBC** France

Applicable

Merrill Lynch International

Société Générale

(vii) Quotation Agent: BNP Paribas Securities Services

19. Residual Maturity Call Option

(Condition 7(d))

(i) Call Option Date 1 January 2030

20. Clean-up call option Applicable

(Condition 7(e))

21. Early Redemption Amount EUR 100,000 per cent. per Specified Denomination

(for tax reasons)

(Condition 7(b) and 7(h))

Calculation basis: As set out in the Condition 7(h)

# GENERAL PROVISIONS APPLICABLE TO THE NOTES

22. Form of Notes: **Dematerialised Notes** 

(i) Form of Dematerialised Notes: Bearer dematerialised form (au porteur)

(ii) Registration Agent: Not Applicable

(iii) Temporary Global Certificate: Not Applicable

23. Additional Financial Centre(s) or other special provisions relating to

Payment Business Days:

Not Applicable

24. Talons for future Coupons to be

attached to Definitive Notes (and dates on which such Talons mature):

No

25. Redenomination, renominalisation and reconventioning provisions:

Not Applicable

26. Consolidation provisions: Not Applicable

27. Representation of holders of Condition 13 applies

Notes/Masse:

The Initial Representative shall be:

## AETHER FINANCIAL SERVICES

36 rue de Monceau 75008 Paris France

agency@aetherfs.com

Represented by its Chairman

The Representative will be entitled to an upfront fee of EUR 2,000 (plus VAT) payable by the Issuer on the Issue Date.

The Representative will exercise its duty until its dissolution, resignation or termination of its duty by a general assembly of Noteholders or until it becomes unable to act. Its appointment shall automatically cease on the Maturity Date, or total redemption prior to the Maturity Date.

# **DISTRIBUTION**

28	(i)	If syndic	ated na	mes of N	Managers:	Crédit	Agricole	Corpora	te and	Investment	Bank
20.	(1)	II by marc	accu, mai	incs of i	rianagers.	Cicuit	1 IZIICOIC	Corpora	ic and	III v Countent	Dank

HSBC France

Merrill Lynch International

Société Générale

(ii) Date of Subscription Agreement: 26 March 2020

(iii) Stabilising Manager(s) (if any): Société Générale

29. If non-syndicated, name and address

of Dealer:

Not Applicable

30. US Selling Restrictions: Reg. S Compliance Category 2;TEFRA not applicable

Sign	ed on behalf of the Issuer:
By:	
	Duly authorised

### PART B - OTHER INFORMATION

## 1. ADMISSION TO TRADING AND LISTING

(i) Admission to trading and

listing:

Application has been made by the Issuer (or on its behalf) for the Notes to be listed and admitted to trading on Euronext

Paris with effect from 30 March 2020.

(ii) Estimate of total expenses related to admission to

trading:

EUR 7,575 (excluding AMF fees)

## 2. RATINGS

Ratings: The Notes to be issued have been rated: S&P: AA

Moody's: A1

Scope: AA

S&P Global Ratings Europe Limited ("S&P"), Moody's France SAS ("Moody's") and Scope Ratings GmbH ("Scope") are established in the European Union and registered under Regulation (EC) No 1060/2009 (the "CRA Regulation"), as amended. As such, S&P, Moody's and Scope are included in the list of credit rating agencies published by the European Securities and Markets Authority on its website

(http://www.esma.europa.eu/page/List-registered-and-certified-CRAs) in accordance with the CRA Regulation.

# 3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

As far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

# 4. REASONS FOR THE OFFER

Reasons for the offer: General financing and corporate purposes of the Issuer and

its consolidated subsidiaries

Estimated net profits EUR 743,685,000

5. YIELD

Indication of yield: 1.578 per cent. *per annum* 

# 7. OPERATIONAL INFORMATION

(i) ISIN Code: FR0013505112

(ii) Common Code: 214849321

(iii) Depositaries:

- (a) Euroclear France to act as Yes Central Depositary:
- (b) Common Depositary for No Euroclear Bank and Clearstream Banking, société anonyme:
- (iv) Any clearing system(s) other Not Applicable than Euroclear France, Euroclear Bank SA/NV and Clearstream Banking société anonyme and the relevant identification number(s):

(v) Delivery: Delivery against payment

(vi) Names and addresses of BNP Paribas Securities Services

initial Paying Agents: (affiliated with Euroclear France under number 29106)

3-5-7 rue du Général Compans

93500 Pantin France

(vii) Names and addresses of No additional Paying Agent(s) (if

any):

Not Applicable